

Change Order No. 007

Date: 09/17/18

Project Name: MERA Next Generation Radio System

Customer Name: Marin County

Customer Project Mgr: Ernest Klock

The purpose of this Change Order is to:

Capture the following changes:

1. Addition of 200 AES/DES encryption to subscriber radios
2. Addition of Radio Management, Wi-Fi, and OTAP feature

Contract # 31701399

Contract Date: 03/07/17

In accordance with the terms and conditions of the contract identified above between Marin County and Motorola Solutions, Inc., the following changes are approved:

Contract Price Adjustments

Original Contract Value:	\$ 34,337,451.06
Previous Change Order amounts for Change Order numbers <input type="text" value="0"/> through <input type="text" value="6"/>	\$ 3,279,495.50
This Change Order:	\$ 631,403.15
Existing Contract Credit:	\$ 0.00
Net Contract Impact of this Change Order:	\$ 631,403.15
New Contract Value:	\$ 38,248,349.71

Completion Date Adjustments

Original Completion Date:	3/27/2019
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Current Completion Date prior to this Change Order:	3/27/2019
New Completion Date:	3/27/2019

Changes in Equipment: *(additions, deletions or modifications)* **Include attachments if needed**

Please refer to the attached equipment list

Changes in Services: *(additions, deletions or modifications)* **Include attachments if needed**

This Change Order only captures the cost of AES/DES encryption modules for radios. Services required for applying these modules to radios are not included.

Addition of 2920 Radio Management licenses to the radio system core
Addition of WiFi capability to 1052 APX8500 mobiles and 1560 APX8000 portables
Addition of OTAP capability to 100 radios

Schedule Changes: *(describe change or N/A)*

The project schedule will be finalized upon CDR approvals and is contingent upon CEQA and site construction timelines

Pricing Changes: *(describe change or N/A)*

Please refer to the attached pricing summary sheet
Please note that taxes are estimated at 9% but the final number will be determined based on where the equipment will be shipped

Customer Responsibilities: *(describe change or N/A)*

N/A

Payment Schedule for this Change Order:
(describe new payment terms applicable to this change order)

The payment is 100% due upon the delivery of equipment

Unless amended above, all other terms and conditions of the Contract shall remain in full force. If there are any inconsistencies between the provisions of this Change Order and the provisions of the Contract, the provisions of this Change Order will prevail.

IN WITNESS WHEREOF the parties have executed this Change Order as of the last date signed below.

Motorola Solutions, Inc.	Customer
By: _____	By: _____
Printed Name: KENT MARTIN	Printed Name: _____
Title: Regional Services Manager	Title: _____
Date: September 17, 2018	Date: _____
Reviewed by: Kourosh Mostashari	Date: September 17, 2018
_____ Motorola Solutions Project Manager	_____

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MERA Change Order #7 Equipment List

System	Site	SysSeg	Item Num	Total Qty	Nomenclature	Description
ENCRYPTION	Subscribers	AES/DES		200	G851	ADD: AES/DES-XL/DES-OFB UCM ENCRYPTION
RADIO MGT	Subscribers	WIFI		1052	GA09001	ADD: WI-FI CAPABILITY
RADIO MGT	Subscribers	WIFI		1052	GA09007	ADD: OUT OF THE BOX WI-FI PROVISIONING
RADIO MGT	Subscribers	WIFI		1052	GA00250	ADD: WIFI/GNSS FLEXIBLE CABLE LMR195
RADIO MGT	Subscribers	WIFI		1560	GA09001	ADD: WI-FI CAPABILITY
RADIO MGT	Subscribers	WIFI		1560	GA09007	ADD: OUT OF THE BOX WI-FI PROVISIONING
RADIO MGT	EOF	RM WIFI	2	1	SQM01SUM0273	MASTER SITE CONFIGURATION
RADIO MGT	EOF	RM WIFI	2a	1	CA02629AB	ADD: EXPAND 7.16 M CORE
RADIO MGT	EOF	RM WIFI	2b	2	CA02838AA	ADD: NM/ZC RACK
RADIO MGT	EOF	RM WIFI	3	1	T7914	RADIO MANAGEMENT ONLINE
RADIO MGT	EOF	RM WIFI	3a	2871	UA00049AA	ADD: RADIO MANAGEMENT LICENSES ONLINE
RADIO MGT	EOF	RM WIFI	4	1	DSSUBSERVER3	RACK MOUNT WINDOWS SERVER
RADIO MGT	EOF	RM WIFI	5	24	HKN6184C	CABLE CH, PROGRAMMING,USB
RADIO MGT	EOF	RM WIFI	6	24	PMKN4012B	PORTABLE PROGRAMMING CABLE
RADIO MGT	EOF	RM WIFI	7	12	PMKN4013C	PROGRAMMING, TEST & ALIGNMENT CABLE
RADIO MGT	EOF	RM WIFI	8	1	DSSUBSERVER1	RACK MOUNT WINDOWS SERVER
RADIO MGT	EOF	RM WIFI	9	1	SQM01SUM0273	MASTER SITE CONFIGURATION
RADIO MGT	EOF	OTAP	9a	1	CA02629AB	ADD: EXPAND 7.16 M CORE
RADIO MGT	EOF	OTAP	9b	2	CA02838AA	ADD: NM/ZC RACK
RADIO MGT	EOF	OTAP	10	1	SQM01SUM0257	INTELLIGENT MIDDLEWARE
RADIO MGT	EOF	OTAP	10a	1	CA02384AE	ADD: UNIFIED NETWORK SERVICES SOFTWARE
RADIO MGT	EOF	OTAP	10b	1	CA02354AA	ADD: ASTRO NETWORK APPLICATION INTERFACE
RADIO MGT	EOF	OTAP	10c	1	CA02362AE	ADD: MCAFEE STANDALONE ANTI VIRUS SOFTWARE
RADIO MGT	EOF	OTAP	10d	1	UA00054AA	ADD: 201-400 RESOURCES FOR PRESENCE
RADIO MGT	EOF	OTAP	10e	1	CA02053AE	ADD: SUPPLEMENTAL CD IA (IMW)
RADIO MGT	EOF	OTAP	11	1	T7562	DIGITAL SMARTZONE
RADIO MGT	EOF	OTAP	11a	32	G996AW	ENH: OVER THE AIR PROVISIONING
RADIO MGT	EOF	OTAP	12	1	T8012	9600 OR 3600 SINGLE SYSTEM DIGITAL TRUNKING
RADIO MGT	EOF	OTAP	12a	197	G996AW	ENH: OVER THE AIR PROVISIONING

	Equipment	MERA Equipment Discount	Services	Warranty and Post-Warranty Services	System Discount Applied
1. Item #15 – AES and DES Encryption for Subscribers during migration	\$ 159,800.00	\$ 59,957.03	\$ -	\$ -	\$ 20,007.95
2. Item #19 - Radio Management, including WiFi and OTAP	\$ 1,231,667.00	\$ 809,430.97	\$ -	\$ -	\$ 270,111.10
TOTAL	\$ 1,391,467.00	\$ 869,388.00	\$ -	\$ -	\$ 290,119.05

	List Price	After Discount
Equipment	\$ 1,391,467.00	\$ 869,388.00
Services	\$ -	\$ -
Warranty and Maintenance	\$ -	\$ -
Total	\$ 1,391,467.00	\$ 869,388.00
	System Discount	\$ 290,119.05
	Final Price Without Taxes	\$ 579,268.95
	Estimated Equipment Taxes at 9%	\$ 52,134.21
	Final Price	\$ 631,403.15