

MARIN EMERGENCY RADIO AUTHORITY

c/o Novato Fire Protection District
95 Rowland Way, Novato, CA 94945
PHONE: (415) 878-2690 FAX: (415) 878-2660
WWW.MERAONLINE.ORG

DATE: September 28, 2016
TO: MERA Governing Board
FROM: Dave Jeffries, Deputy Executive Officer for the Next Gen Project
SUBJECT: AGENDA ITEM **B-2**: REPORT NO. 21 FROM
NEXT GEN PROJECT OVERSIGHT COMMITTEE (NGPOC)

Recommended Action: Receive and file Report on the Next Gen System Project Update.

Background:

As you were advised at the 08/24/16 meeting, MERA received a single proposal from Motorola. Since that time, the proposal was made available to members of the NGPOC, the Operational Issues Working Group, MERA staff, DPW staff and Federal Engineering (FE) for an initial review and to identify issues needing clarification. That review has been completed and the clarifying questions were forwarded to Motorola for a response. Their responses were received on Monday, 08/12/16.

In addition, a Site Visit team that included end users as well as MERA and Marin DPW staff conducted a site visit to the Silicon Valley Regional Interoperability Authority on 08/31/16 to learn of their experiences with their current project with Motorola. This agency was a recommended reference by Motorola. A second site visit took place at El Paso, Tx on 09/09/16. This agency was not listed by Motorola and was recommended by Federal Engineering. The Operations Working Group also conducted phone reference checks with the East Bay Regional Communications System Authority (California), Prince Georges County (Maryland), and Pierce County (Washington). A summary of all of these observations was provided to the Selection Subcommittee for their consideration and has been made available to the Negotiating Team.

Marin DPW made additional reference checks of Motorola's proposed subcontractors for installation and warranty maintenance, Day Wireless and Red Cloud. Those summaries have also been provided to the Negotiating Team.

The NGPOC Selection Subcommittee met on 09/13/16 to evaluate and score the proposal. The Subcommittee gave the proposal a score of 61% (Average of the three scores) with the RFP defining 'good' as 50-74%. The Subcommittee recommended that MERA open negotiations with Motorola, with several issues needing to be addressed. The Subcommittee members are Chief Pearce, Chief Cusimano and Undersheriff Ridgway.

On 09/14/16, the NGPOC met and also recommended that MERA open negotiations with Motorola. That recommendation was forwarded to the Executive Board later that same afternoon. The Executive Board also approved the initiation of negotiations.

The first negotiation session was held on Wednesday, 09/21/16. Operations Officer Echols will provide an update under Item C-1 of the 9/28/16 Governing Board meeting agenda.

As a reminder, the proposal is under administrative review and is confidential. Requests for information or media inquiries should be forwarded to Executive Officer Cassingham or Deputy Executive Officer Jeffries. The final proposal and proposed contract will be posted prior to any approval. At this point, that approval is scheduled for the Governing Board at their 10/26/16 meeting, but that date may change depending on the progress of negotiations.

ATTACHMENT:

B-2a Report No. 20 from Next Gen Project Oversight Committee (NGPOC) –
Update on Next Gen Project and Request for
Authorization to Initiate Negotiations (E.B. 9/14/16)